



THE UNITED KINGDOM IN THE PITTSBURGH REGION

- The United Kingdom is the second largest foreign investor in Southwestern Pennsylvania, with fifty-one UK owned companies operating approximately 250 establishments and employing nearly 7,000 individuals.
- The region is a popular destination for UK companies to establish North American or U.S. headquarters operations, with 13 companies maintaining such facilities. These include GlaxoSmithKline Consumer Healthcare, Jencons Scientific, Goodfellow Cambridge, Merlin 360, TFH Toys, Shape Technologies, Rexam Plc. (Precise Technologies), Balfour Beatty Rail and Carclo Technical Plastics. Additionally, Citizen's Bank, owned by the Royal Bank of Scotland, has a regional headquarters and strong presence in the area.
- Five of the 25 largest companies in the UK have a presence in the Pittsburgh region. The largest employers include Citizen's Bank, with over 2,500 employees; First Group with approximately 1,400; GlaxoSmithKline with 500; Cookson Group with 450; Vertex Outsourcing with 300 and BAE Systems with 200 employees.
- In recent years, the Pittsburgh region has seen significant investment by UK-based companies. Highlights include:
 - GlaxoSmithKline Consumer Healthcare opening a new \$49 million North American headquarters in 2002.
 - Armourshield launching manufacturing operations in 2005.
 - QTL Biodefense and BAE Systems establishing operations in the region in 2005
 - Vertex Outsourcing acquiring an existing call center in 2005 and announcing plans to triple employment to 500.
 - Citizen's Bank announcing plans to expand its regional back office operations by 250 employees in 2005.
 - Steelite International and Goodfellow both announcing plans to relocate their North American headquarters to the region in 2006.
 - Farfield Scientific chose Pittsburgh in 2006 to host its U.S. headquarters in support of its East Coast subsidiary, SciPartners.
- The UK is also an important market for local businesses. Among the Top 50 locally based companies, 15 have operations. Not only do manufacturers such as Alcoa, Allegheny Technologies, Heinz, PPG and Kennametal maintain a presence in the UK, but information technology companies (Ansys, Ansoft and iGate) and life sciences companies (Medrad and Respironics) operate in the



country as well. Also of note is Mellon Financial's European headquarters, based in London and employing over 1,400 individuals.

- The UK appreciates the intellectual capital of the Pittsburgh region. Vesuvius and Lamination Technologies both operate major research and development centers in the region, while technology companies such as Merlin 360 cite the city's quality universities as a major factor in deciding to locate in the region.
- Pittsburgh is the home to one of the strongest of the 34 chapters of the British-American Business Council, a network of businesses and organizations that promotes trade between the UK and US.

Cultural

- Pittsburgh's name derives from that of William Pitt the Elder, British Prime Minister from 1766-1768, a fact that is indicative of the close historical ties between the region and the United Kingdom, from which almost 15% of the region's residents claim ancestry.
- The University of Pittsburgh was recognized in 2003 by Prince Andrew as a Marshall Center of Excellence, recognizing the University's unparalleled record of achievement in producing Marshall scholars.
- Pittsburgh's Carnegie Mellon University is the only university in the country offering a degree in bagpipe music. The school's Pipe Band features the sounds of Scottish bagpipes and performs at formal university events. Head of the Pipe Band is world champion piper Alasdair Gillies, formerly a highly decorated pipe major in the British Army.
- In 1908, steel magnate and Pittsburgh's most famous Scottish born resident, Andrew Carnegie, established the Carnegie Hero Trust Fund in Britain, which recognizes the heroism of ordinary individuals who risk their lives for the sake of their fellow citizens and provides monetary support for them and their families.
- English and Scottish are among the 26 cultures represented in the Nationality Rooms at the University of Pittsburgh's Cathedral of Learning, while a Welsh room is to be completed by 2010. The English room is the largest of all the nationality rooms, and contains more artifacts from the pre-World War II London House of Commons than any other site in the world (including the current London House of Commons).